



AIRLINK

YOUR SMART DEVICE PARTNER

**HALF
YEARLY
REPORT**

COVER STORY

Air Link recognizes the importance of access to technology for a better, more digitally literate Pakistan. Therefore, the Company has worked towards the provision of affordable technology to every household of this country. The vertical and backward integration of the business supports Air Link's vision of putting Pakistan on the global technological map by synchronizing its business functions for bringing innovation for the betterment of its consumers.

The Company's structure is built around effective strategies and visionary leadership that provides a strong foundation for expanding its business functions and sustainable growth. Starting off with distribution of mobile phones to manufacturing, retail and e-commerce, Air Link has always aspired to be a fully integrated Omni channel with consumer centric approach. During the pandemic our aim and priority was to deliver excellence by providing seamless services and solutions to the end consumer.

COMPANY PROFILE

BOARD OF DIRECTORS

Mr. Muzzaffar Hayat Piracha
Chief Executive Officer / Executive Director

Mr. Aslam Hayat Piracha
Chairman / Non-executive Director

Mrs. Rabiya Muzzaffar
Non-executive Director

Mr. Syed Nafees Haider
Executive Director

Mr. Sharique Azim Siddiqui
Independent Director

Mr. Hussain Kuli Khan
Independent Director

Mr. Aqdu Faraz Tahir
Independent Director

AUDIT COMMITTEE

Mr. Hussain Kuli Khan
(Independent Director)-Chairman

Mr. Sharique Azim Siddiqui
(Independent Director)-Member

Ms. Rabiya Muzzaffar
(Non-executive Director) -Member

Mr. Qaiser Ali
(Head of Internal Audit)-Secretary

HR COMMITTEE

Mr. Sharique Azim Siddiqui
(Independent Director)-Chairman

Mr. Aqdu Faraz Tahir
(Independent Director)-Member

Mr. Muzzaffar Hayat Piracha
(Chief Executive Officer)-Member

Mr. Amer Latif
(Company Secretary & Head of Legal)-Secretary

CHIEF FINANCIAL OFFICER

Mr. Nusrat Mahmood

COMPANY SECRETARY

Mr. Amer Latif

BANKS



Bank Al Habib Limited



JS Bank Limited



United Bank Limited



Askari Bank Limited



Standard Chartered Limited



The bank of Punjab Limited



The Bank of Khyber Limited



Habib Metro Limited



Bank Alfalah Limited



Dubai Islamic Bank Limited



Habib Bank Limited



Meezan Bank Limited



Bank Islami Limited



Soneri Bank Limited

LEGAL ADVISOR

Punjab Law Associate

FACTORY ADDRESS

152-m, Quaid-e-azam industrial estate. Kotlakhpat Lahore. Airlink Factory.

COMPANY'S REGISTERED ADDRESS (HEAD OFFICE)

LG-2, Al Qadir Heights, 1 Babar Block, New Garden Town, Lahore, Pakistan.

SHARE REGISTRAR

CDC Share Registrar Services Limited

CDC House, 99-B, Block 'B' S.M.C.H.S Main Shahra-e-Faisal, Karachi

EXTERNAL AUDITORS

EY Ford Rhodes (Chartered Accountant) 96/B-1, 4th Floor, Pace tower, M.M. Alam Road, Gulberg 3, Lahore, 54000, Pakistan





08

DIRECTORS'
REPORT

The board of directors of Air Link Communication Ltd is pleased to present the Financial Statements for the half year ended December 31, 2021 along with the review report of auditors thereon.

During the six months ended December 31, 2021, your Company managed to achieve the Gross profit margin of 11% during first half of fiscal year 2021-22, representing an increase of 2% as compared to the corresponding previous period. This led to net profit of PKR 1,026 million, representing an increase of 7% as compared to the corresponding last year.

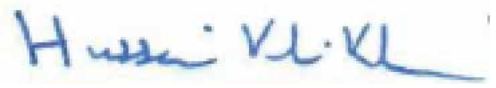
During the period under review the company has established the wholly owned subsidiary under the name "Select Technologies (Pvt.) Limited" which is in a process of setting up state-of-the-art smartphone assembly plant in Lahore for mobile phones and allied products of Xiaomi. Xiaomi is one of the leading smartphone brand in the world. The organization is a strong proponent of investment in Pakistan and is invested heavily in the local industry. The idea is to promote 'Made in Pakistan' products and to create employment opportunities for skilled and unskilled labour.

The Company has taken all precautions by following proper SOPs for employees coming to work at the factory. Allah has been kind that we have not had any Corona case fatality.

We would like to record our appreciation and gratitude to our stakeholders, banks, financial institutions and business partners for the continuous support in the ongoing operations. We also acknowledge the support of relevant ministries and regulators for their continued support and guidance. We acknowledge the hard work put in by employees of the Company and look forward for their continued and active involvement.



CHIEF EXECUTIVE OFFICER



DIRECTOR

اٹرلنک کمیونیکیشن لمیٹڈ کے بورڈ آف ڈائریکٹرز کو 31 دسمبر، 2021 کو ختم ہونے والی ششماہی کے مالی حسابات، مع ان کے بارے میں آڈیٹرز کی جائزہ رپورٹ پیش کرتے ہوئے مسرت محسوس ہو رہی ہے۔

31 دسمبر، 2021 کو ختم ہونے والے چھ ماہ کے دوران آپ کی کمپنی نے مالی سال 2021-22 کی پہلی ششماہی میں 11% مجموعی منافع حاصل کیا جو اس سے پہچلی مدت کے مقابلے میں 2% اضافہ ظاہر کرتا ہے۔ اس نے 1,026 ملین پاکستانی روپے کے خالص منافع کی راہ ہموار کی جو گزشتہ سال کے مقابلے میں 7% اضافہ کی نمائندگی کرتا ہے۔

کمپنی نے زیر جائزہ مدت کے دوران "سلیکٹ ٹیکنالوجیز (پرائیویٹ) لمیٹڈ" کے نام سے مکمل ملکیتی سبسڈری قائم کی جو Xiaomi کے موبائل فونز اور ملحقہ مصنوعات کے لیے لاہور میں اپنی مثال آپ سمارٹ فون اسمبلی پلانٹ کے قیام کے مرحلے میں ہے۔ Xiaomi دنیا کے ممتاز سمارٹ فون برانڈز میں سے ایک ہے۔ یہ ادارہ پاکستان میں سرمایہ کاری کا زبردست حامی ہے اور اس نے مقامی انڈسٹری میں بھرپور سرمایہ کاری کی ہے۔ اس کے پیچھے "Made in Pakistan" پراڈکٹس اور ہنرمند اور غیر ہنرمند لیبر کے لیے روزگار کے مواقع پیدا کرنے کا تصور کارفرما ہے۔

کمپنی نے فیکٹری میں کام پر آنے والے ملازمین کے لیے مناسب SOPs پر عمل کرتے ہوئے تمام احتیاطی اقدامات کیے ہیں۔ اللہ پاک کا کرم ہے ہمارے ہاں کو روٹا سے کسی کی جان نہیں گئی۔

ہم جاری و ساری آپریشنز کی مسلسل مدد پر اپنے سٹیک ہولڈرز، بینکوں، مالیاتی اداروں اور کاروباری شراکت داروں کے ممنون و مشکور ہیں۔ ہم مسلسل مدد اور رہنمائی پر متعلقہ وزارتوں اور ریگولیٹرز کے بھی شکرگزار ہیں۔ ہم کمپنی کے ملازمین کی انتھک محنت کا بھی شکریہ ادا کرتے ہیں اور ان کی مسلسل اور فعال شرکت کی امید کرتے ہیں۔

ڈائریکٹر

چیف ایگزیکٹو آفیسر





10

**FINANCIAL
STATEMENT**



AIR LINK COMMUNICATION LIMITED

UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

**FOR THE SIX-MONTH PERIOD ENDED
31 DECEMBER 2021**

EY Ford Rhodes
Chartered Accountants
96-B-I, 4th Floor, Pace Mall Building
M. M. Alam Road, Gulberg-II
P.O. Box 104, Lahore-54660

Tel: +9242 3577 8402-11
Fax: +9242 3577 8412-13
ey.lhr@pk.ey.com
ey.com/pk

DRAFT

INDEPENDENT AUDITOR'S REVIEW REPORT SUBJECT TO RESOLUTION OF OUTSTANDING MATTERS

To the members of Air Link Communication Limited

Report on review of Unconsolidated Condensed Interim Financial Statements

Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of **Air Link Communication Limited** as at **31 December 2021** and the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim statement of changes in equity, unconsolidated condensed interim statement of cash flows, and notes to the unconsolidated condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "unconsolidated condensed interim financial statements"). Management is responsible for the preparation and presentation of these unconsolidated condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated condensed interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures of the unconsolidated condensed interim statement of profit or loss and unconsolidated condensed interim statement of comprehensive income for the three-month periods ended 31 December 2021 and 31 December 2020 along with related notes have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended 31 December 2021.

The engagement partner on the review resulting in this independent auditor's report is Abdullah Fahad Masood.

EY Ford Rhodes
Chartered Accountants
Lahore



AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2021

	Note	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	1,162,247,018	1,253,900,236
Intangibles		18,740,145	18,016,354
Investment in subsidiary	6	1,058,511,220	-
		2,239,498,383	1,271,916,590
CURRENT ASSETS			
Stock in trade	7	4,879,736,921	3,533,673,866
Stores and spares		13,019,563	7,560,647
Trade debts	8	5,315,693,492	5,391,262,155
Loans and advances		1,155,500,852	171,674,967
Trade deposits and short term prepayments		9,793,467	32,468,109
Other receivables		2,855,415,471	3,753,344,917
Tax refunds due from the Government		255,101,533	244,859,633
Short term investments		860,170,091	509,500,786
Cash and bank balances		987,277,888	832,153,312
		16,331,709,278	14,476,498,392
TOTAL ASSETS		18,571,207,661	15,748,414,982
EQUITY AND LIABILITIES			
EQUITY AND RESERVES			
Authorized share capital 600,000,000 (30 June 2021: 400,000,000) ordinary shares of Rs.10 each		6,000,000,000	4,000,000,000
Issued, subscribed and paid up capital	9	3,952,692,310	3,000,000,000
Share premium - capital reserve		3,556,176,808	-
General reserves - revenue reserve		44,559,977	44,559,977
Accumulated profit - revenue reserve		3,572,070,425	2,991,850,517
Long term loan - equity portion		21,372,477	42,744,954
Share deposit money		-	400,000,000
		11,146,871,997	6,479,155,448
NON CURRENT LIABILITIES			
Long term loan	10	1,042,550,172	145,487,575
Lease liabilities	11	539,275,930	621,155,313
Defined benefit liability		36,720,691	34,722,393
Deferred tax liability		12,310,279	15,239,805
		1,630,857,072	816,605,086
CURRENT LIABILITIES			
Trade payables, accrued and other liabilities		918,610,319	1,399,995,041
Contract liabilities		80,001,199	82,882,488
Refund liabilities		11,794,755	30,221,644
Current portion of long term loans	10	625,580,371	438,747,989
Current maturity of lease liabilities	11	161,108,192	89,901,750
Unclaimed dividend		95,308,792	-
Short term borrowings	12	3,459,601,369	6,085,626,053
Accrued markup		82,050,200	110,730,936
Provision for taxation		359,423,395	214,548,547
		5,793,478,592	8,452,654,448
TOTAL EQUITY AND LIABILITIES		18,571,207,661	15,748,414,982
CONTINGENCIES AND COMMITMENTS	13		

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.


Chief Executive


Chief Financial Officer


Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Note	Six month period ended		Three month period ended	
		31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
Revenue from contracts with customers - net	14	24,002,302,672	28,123,770,180	14,565,647,106	12,980,046,374
Cost of sales	15	(21,404,719,465)	(25,509,600,016)	(13,004,595,100)	(11,400,407,411)
Gross profit		2,597,583,207	2,614,170,164	1,561,052,006	1,579,638,963
Administrative expenses		(469,205,267)	(284,859,246)	(316,353,568)	(137,576,910)
Selling and distribution cost		(266,680,274)	(311,764,371)	(138,111,238)	(180,292,431)
		(735,885,541)	(596,623,617)	(454,464,806)	(317,869,341)
Operating profit		1,861,697,666	2,017,546,547	1,106,587,200	1,261,769,622
Other income		18,603,371	55,010,702	8,242,379	32,486,504
Other expenses		(25,735,962)	(3,942,134)	(25,735,962)	(3,942,134)
Finance cost		(512,699,549)	(570,052,762)	(317,331,977)	(310,496,027)
Profit before taxation		1,341,865,526	1,498,562,353	771,761,640	979,817,965
Taxation		(315,356,313)	(539,581,045)	(165,135,241)	(300,448,024)
Profit for the period		1,026,509,213	958,981,308	606,626,399	679,369,941
Earnings per share					
- Basic		3.02	3.20	1.65	2.26
- Diluted		2.99	3.08	1.63	2.24

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.


Chief Executive


Chief Financial Officer


Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Note	Six month period ended		Three month period ended	
		31 December 2021	31 December 2020	31 December 2021	31 December 2020
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
		(Rupees)	(Rupees)	(Rupees)	(Rupees)
Profit for the period	A	1,026,509,213	958,981,308	606,626,399	679,369,941
Items not to be reclassified to profit or loss in subsequent periods					
Re-measurement losses on defined benefit plan		(11,332,954)	(1,067,582)	(11,332,954)	-
Tax effect		3,286,557	309,600	3,286,557	-
Re-measurement losses on defined benefit plan - net of tax		(8,046,397)	(757,982)	(8,046,397)	-
Items to be reclassified to profit or loss in subsequent periods					
		-	-	-	-
Other comprehensive loss	B	(8,046,397)	(757,982)	(8,046,397)	-
Total comprehensive income for the period		1,018,462,816	958,223,326	598,580,002	679,369,941

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

5/12/21


Chief Executive


Chief Financial Officer


Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Capital reserve	Revenue reserve	Accumulated profit	Long term loan - equity portion	Loan from Director	Share deposit money	Total
	Issued, subscribed and paid up capital	Share Premium	General reserves				
	(Rupees)						
Balance as at 1 July 2020 (Audited)	3,000,000,000	-	44,559,977	1,487,720,145	42,744,954	21,557,155	4,596,582,231
Profit for the period (Un-audited)	-	-	-	958,981,308	-	-	958,981,308
Other comprehensive income for the period (Un-audited)	-	-	-	(757,982)	-	-	(757,982)
Total comprehensive income for the period (Un-audited)	-	-	-	958,223,326	-	-	958,223,326
Loan repaid	-	-	-	-	(21,557,155)	-	(21,557,155)
Balance as at 31 December 2020 (Un-audited)	3,000,000,000	-	44,559,977	2,445,943,471	42,744,954	-	5,533,248,402
Balance as at 1 July 2021 (Audited)	3,000,000,000	-	44,559,977	2,991,850,517	42,744,954	-	6,479,155,448
Transactions with owners in their capacity as owners:							
Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share (note 10.1)	76,923,080	323,076,920	-	21,372,477	(21,372,477)	-	(400,000,000)
Issuance of shares against initial public offering (note 1.2)	600,000,000	3,690,000,000	-	-	-	-	4,290,000,000
Transaction cost on issuance of ordinary shares (note 1.2)	-	(181,130,882)	-	-	-	-	(181,130,882)
Final dividend for the year ended 30 June 2021 at the rate of Rs. 1.25 per share	-	-	-	(459,615,385)	-	-	(459,615,385)
Issue of bonus shares for the year ended 30 June 2021 at rate of 7.5%	275,769,230	(275,769,230)	-	-	-	-	-
Profit for the period (Un-audited)	-	-	-	1,026,509,213	-	-	1,026,509,213
Other comprehensive income for the period (Un-audited)	-	-	-	(8,046,397)	-	-	(8,046,397)
Total comprehensive income for the period (Un-audited)	-	-	-	1,018,462,816	-	-	1,018,462,816
Balance as at 31 December 2021 (Un-audited)	3,952,692,310	3,556,176,808	44,559,977	3,572,070,425	21,372,477	-	11,146,871,997

272-



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Six month period ended	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	1,341,865,526	1,498,562,353
Adjustments for :		
Depreciation of property, plant and equipment	146,238,225	86,757,139
Amortization of intangible assets	4,197,555	2,843,070
Provision for net realizable value reversed	(11,216,176)	(3,757,979)
Allowance for expected credit loss - trade debts	13,191,235	-
Provision for gratuity	9,365,561	4,667,324
Provision for workers welfare fund	25,735,962	-
Gain on lease termination	(441,594)	3,942,134
Finance cost	512,699,549	570,052,762
Provision written off	-	(6,594,008)
Unrealized gain on financial assets	(1,923,869)	-
Finance income	(16,237,908)	(41,545,650)
	681,608,540	616,364,792
Operating profit before working capital changes	2,023,474,066	2,114,927,145
(Increase)/decrease in current assets		
Stock in trade	(1,334,846,879)	869,152,377
Stores and spares	(5,458,916)	-
Trade debts	62,377,428	(126,226,181)
Loans and advances	(983,825,885)	83,149,533
Trade deposits and short term prepayments	22,674,642	24,217,763
Other receivables	897,929,446	2,984,440,857
Tax refunds due from the Government	(10,241,900)	22,438,854
	(1,351,392,064)	3,857,173,203
Increase/(decrease) in current liabilities		
Trade payables, accrued and other liabilities	(525,547,573)	(2,714,926,770)
Contract liabilities	(2,881,289)	(50,168,455)
	143,653,140	3,207,005,123
Financial cost paid	(501,466,452)	(538,758,415)
Gratuity paid	(18,343,183)	(3,427,200)
Income tax paid	(170,481,465)	(487,689,953)
NET CASH (USED IN) / GENERATED FROM OPERATING ACTIVITIES	(546,637,960)	2,177,129,555
CASH FLOW FROM INVESTING ACTIVITIES		
Additions in property, plant and equipment - owned assets	(12,088,032)	(43,743,748)
Additions in capital work in progress	-	(424,343,236)
Investment in subsidiary	(1,058,511,220)	-
Additions in intangibles	(4,921,346)	(6,601,224)
Interest income received	16,237,908	41,545,650
Short term investments	(348,745,436)	(6,281,513)
NET CASH USED IN INVESTING ACTIVITIES	(1,408,028,126)	(439,424,071)
CASH FLOW FROM FINANCING ACTIVITIES		
Lease liability repaid	(92,642,158)	(77,984,086)
Long term loans repaid	(45,067,084)	(21,557,153)
Long term loans obtained	1,128,962,063	45,691,020
Proceeds from issuance of shares	4,290,000,000	-
Share issuance cost	(181,130,882)	-
Dividend paid	(364,306,593)	-
Short term borrowings repaid - net	(2,626,024,684)	(1,719,479,195)
NET CASH GENERATED FROM / (USED IN) FINANCING ACTIVITIES	2,109,790,662	(1,773,329,414)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	155,124,576	(35,623,930)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	832,153,312	814,288,761
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	987,277,888	778,664,831

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL
STATEMENTS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

1 THE COMPANY AND ITS OPERATIONS

- 1.1** The Company was incorporated in Pakistan on 02 January 2014 as a private limited company, later on converted to a public limited company on 24 April 2019, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) having registered office at LG 2, Al - Qadeer Heights, 1 Babar Block, New Garden Town, Lahore, Punjab. The Company is engaged in the business of import, export distribution, indenting, wholesale, retail of communication and IT related products and services including cellular mobile/smart phones, tablets, laptops, accessories and allied products.

The Company also has a facility for assembly of smart phones and feature phones located at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. Initial assembling capacity has been planned for 400,000 mobile sets per month which is expandable according to market demand.

- 1.2** In prior financial year, the Company initiated the process to raise funds through Initial Public Offering (IPO) to meet working capital requirements in order to expand the existing business of the Company. During the period, the Securities and Exchange Commission of Pakistan (SECP) granted approval dated 19 July 2021 to the Company to issue, circulate and publish Prospectus for the Initial Public Offering (IPO) of 90 million ordinary shares. On 31 August 2021, book-building and institutional / large investors' bidding process was completed for new issue of 60 million shares at strike price of Rs. 71.5 per share, whereas public subscription of remaining 30 million shares was completed on 07 September 2021. Consequently, 25% of the total share capital of the Company stands offered to the public and institutional investors whilst the process of listing of shares on Pakistan Stock Exchange was completed on 22 September 2021.

2 STATEMENT OF COMPLIANCE

- 2.1** These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2** These unconsolidated condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2021.
- 2.3** These unconsolidated condensed interim financial statements are unaudited but subject to limited scope review by the auditors and being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 and the Listing Companies (Code of Corporate Governance) Regulations, 2019.
- 2.4** The unconsolidated condensed interim financial statements have been prepared under the historical cost convention except for the defined benefit obligation which are measured at present value. These financial statements are prepared in Pak Rupees, which is the functional currency of the Company. Figures have been rounded off to the nearest Pak Rupees unless otherwise stated.
- 2.5** Provisions in respect of taxation, retirement benefit obligations and Workers' Welfare Fund (WWF) are provisional and subject to final adjustments in the annual audited financial statements.
- 2.6** These are unconsolidated condensed interim financial statements where the investment in subsidiary is shown at cost less any identified impairment losses; consolidated financial statements are separately presented.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the following new amended standards effective for annual period beginning on 01 July 2021, as listed below. The Company has not early-adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

New Standards, Interpretations and Amendments

IFRS 9, IAS 39, IFRS 7, IFRS 4 and - Interest Rate Benchmark Reform – Phase 2 – Amendments
IFRS 16

The adoption of above amendments applied for the first time in the period did not have any material impact on the unconsolidated condensed interim financial statements of the Company.

4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of unconsolidated condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited financial statements of the Company for the year ended 30 June 2021.

	Note	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
5 PROPERTY AND EQUIPMENT			
Operating fixed assets	5.1	506,018,542	567,454,504
Right-of-use assets	5.2	656,228,476	686,445,732
		<u>1,162,247,018</u>	<u>1,253,900,236</u>
5.1 Movement in operating fixed assets is as follows:			
Opening balance		567,454,504	71,165,594
Additions during the period / year	5.1.1	12,088,032	582,661,563
Depreciation for the period / year		(73,523,994)	(86,372,653)
Closing balance		<u>506,018,542</u>	<u>567,454,504</u>
5.1.1 Additions in operating fixed assets during the period / year are as follows:			
Building on lease hold land		1,307,190	108,158,357
Plant & machinery		4,766,218	224,328,857
Furniture and fixtures		1,238,613	8,627,719
Computers		1,689,795	27,669,629
Office equipment		3,086,216	207,435,166
Motor vehicles		-	6,441,835
		<u>12,088,032</u>	<u>582,661,563</u>
5.2 Movement in right-of-use assets is as follows:			
Opening balance		686,445,732	405,806,551
Additions during the period / year	5.2.1	49,335,269	510,674,516
Termination during the period / year		(6,838,294)	(83,479,095)
Depreciation for the period / year		(72,714,231)	(146,556,240)
Closing balance		<u>656,228,476</u>	<u>686,445,732</u>
5.2.1 Additions in right-of-use assets during the period / year are as follows:			
Motor vehicles		17,471,000	19,315,600
Lease hold land		-	344,940,738
Rented premises-buildings		31,864,269	146,418,178
		<u>49,335,269</u>	<u>510,674,516</u>
6 INVESTMENT IN SUBSIDIARY			
Investment in Select Technologies (Private) Limited - at cost		<u>1,058,511,220</u>	-

During the period, the Company incorporated a wholly-owned subsidiary under the name of Select Technologies (Private) Limited. The principal line of business of the subsidiary shall be to set up, establish and operate plants for the assembly and production of mobile phones of all sorts and description, accessories, components, attachments and bodies used for or in connection with the aforementioned mobile phones.

7	STOCK IN TRADE	Note	31 December 2021	30 June 2021
			(Un-audited) (Rupees)	(Audited) (Rupees)
	Raw material		771,614,344	393,763,974
	Work in process		11,846,858	19,576,154
	Mobile phones		1,409,600,592	1,254,026,953
	Spare parts		131,211,295	79,678,663
			2,324,273,089	1,747,045,744
	Provision for net realizable value	7.1	(2,583,448)	(13,799,624)
			2,321,689,641	1,733,246,120
	Goods in transit		2,558,047,280	1,800,427,746
			4,879,736,921	3,533,673,866
7.1	Movement in provision for net realizable value is as follows:			
	Opening balance		13,799,624	32,675,515
	Reversal during the period / year		(11,216,176)	(18,875,891)
	Closing balance		2,583,448	13,799,624
8	TRADE DEBTS			
	Considered good - unsecured			
	Local		5,397,864,463	4,034,354,128
	Exports		-	1,425,887,763
			5,397,864,463	5,460,241,891
	Allowance for expected credit loss		(82,170,971)	(68,979,736)
			5,315,693,492	5,391,262,155
9	ISSUED, SUBSCRIBED AND PAID UP CAPITAL			
		31 December 2021 (Un-audited)	30 June 2021 (Audited)	31 December 2021 (Un-audited)
		No. of shares		30 June 2021 (Audited)
	Opening Balance			
	- Ordinary shares of Rs. 10 each fully paid in cash	125,000,000	125,000,000	1,250,000,000
	- Bonus shares of Rs. 10 each	175,000,000	175,000,000	1,750,000,000
	Movement during the period			
	- Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share	7,692,308	-	-
	- Issuance of shares (see note 1.2)	60,000,000	-	-
	- Bonus shares of Rs. 10 each	27,576,923	-	-
	Closing Balance			
	- Ordinary shares of Rs. 10 each fully paid in cash	192,692,308	125,000,000	1,250,000,000
	- Bonus shares of Rs. 10 each	202,576,923	175,000,000	1,750,000,000
		395,269,231	300,000,000	3,952,692,310
10	LONG TERM LOANS			
	JS Bank Limited and PCF Communication Investments (Private) Limited		400,000,000	393,435,951
	JS Bank Limited		45,582,232	68,251,302
	Orix Leasing Pakistan Limited		122,548,311	122,548,311
	Saudi Pak Industrial and Agricultural Investment Company Limited		800,000,000	-
	Pak Oman Investment Company		300,000,000	-
	Add: Accrued markup		19,121,023	28,318,519
			1,687,251,566	612,554,083
	Less: Current portion shown under current liabilities		(625,580,371)	(438,747,989)
	Less: Accrued markup presented in current liabilities		(19,121,023)	(28,318,519)
			1,042,550,172	145,487,575
10.1	On 13 September 2021, long term loan amounting Rs. 400 million from JS Bank Limited and PCF Communication Investments (Private) Limited has been converted in to 7,692,308 ordinary shares of Rs. 10 at conversion rate of Rs. 52 per share			
11	LEASE LIABILITIES			
	Opening balance		711,057,063	370,486,836
	Reassessment of lease		-	32,573,783
	Lease liabilities acquired during the period / year		49,335,269	458,439,687
	Mark-up on lease liabilities - rented premises		39,913,834	84,447,089
	Termination of lease		(7,279,886)	(72,715,662)
			793,026,280	873,231,733
	Lease rentals paid		(92,642,158)	(162,174,670)
			700,384,122	711,057,063
	Less: Current portion of long term lease		(161,108,192)	(89,901,750)
			539,275,930	621,155,313

	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
12 SHORT TERM BORROWINGS		
JS Bank Limited	1,261,596,734	2,958,308,505
Bank AL Habib Limited	1,465,605,151	1,937,956,517
Dubai Islamic Bank	343,552,327	263,972,993
Bank Alfalah Limited	-	439,388,038
Habib Metropolitan Bank	241,647,157	-
Askari Bank Limited	147,200,000	486,000,000
Accrued markup	62,929,177	82,412,417
	<u>3,522,530,546</u>	<u>6,168,038,470</u>
Less: Accrued markup presented in current liabilities	<u>(62,929,177)</u>	<u>(82,412,417)</u>
	<u>3,459,601,369</u>	<u>6,085,626,053</u>

13 CONTINGENCIES AND COMMITMENTS**13.1 Contingencies**

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2021.

13.2 Commitments

	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
Letters of credit	1,297,400,865	2,283,571,862
Bank guarantees	3,000,000	3,000,000
	<u>1,300,400,865</u>	<u>2,286,571,862</u>

14 REVENUE FROM CONTRACTS WITH CUSTOMERS - NET

	Six month period ended		Three month period ended	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
Sales - local	25,037,563,887	30,168,598,490	15,046,285,373	13,605,535,325
Sales - export	60,588,645	-	-	-
Service income	34,193,418	19,816,103	17,648,960	6,267,100
Gross sales	<u>25,132,345,950</u>	<u>30,188,414,593</u>	<u>15,063,934,333</u>	<u>13,611,802,425</u>
Less: Sales tax	<u>(31,326,448)</u>	<u>(24,505,544)</u>	<u>(19,857,756)</u>	<u>(15,514,499)</u>
	<u>25,101,019,502</u>	<u>30,163,909,049</u>	<u>15,044,076,577</u>	<u>13,596,287,926</u>
Less: Discount	<u>(1,098,716,830)</u>	<u>(2,040,138,869)</u>	<u>(478,429,471)</u>	<u>(616,241,552)</u>
	<u>24,002,302,672</u>	<u>28,123,770,180</u>	<u>14,565,647,106</u>	<u>12,980,046,374</u>
Geographical region:				
Pakistan	25,071,757,305	30,188,414,593	15,063,934,333	13,611,802,425
UAE	60,588,645	-	-	-
	<u>25,132,345,950</u>	<u>30,188,414,593</u>	<u>15,063,934,333</u>	<u>13,611,802,425</u>
Timing of transfer of goods and services:				
At a point in time	<u>25,132,345,950</u>	<u>30,188,414,593</u>	<u>15,063,934,333</u>	<u>13,611,802,425</u>

15 COST OF SALES

Cost of local sales	11,461,440,360	22,316,830,023	9,229,310,686	10,052,578,129
Cost of goods assembled	8,136,552,108	-	2,792,733,014	-
Cost of export sales	36,107,226	-	-	-
Sales tax - mobiles	305,165,150	1,013,383,270	176,296,471	471,473,044
Sales tax- tablets	7,608,143	13,571,782	6,101,775	10,446,375
Regulatory duty	1,295,250,140	2,106,723,180	733,071,400	837,578,220
Insurance	2,143,118	8,481,368	1,452,876	3,453,498
Clearing charges	12,050,611	34,460,379	6,146,196	14,917,257
Salaries, wages and benefits	131,934,964	-	50,479,393	-
Custom duty- tablets	2,501,112	6,016,437	1,896,044	4,992,623
Depreciation	13,161,440	6,073,000	6,678,085	-
Staff retirement benefits - Gratuity scheme	98,193	-	32,731	2,214,472
Domestic carriage	706,900	4,060,577	396,429	2,753,793
	<u>21,404,719,465</u>	<u>25,509,600,016</u>	<u>13,004,595,100</u>	<u>11,400,407,411</u>

16 RELATIONSHIPS AND TRANSACTIONS WITH RELATED PARTIES

The related party transactions includes remuneration of key management personnel which is disclosed in note 14.

17 OPERATING SEGMENT INFORMATION

	Distribution and retail	Assembly	Inter segment eliminations		Total
	Amount in Rupees				
	Six-month period ended	Six-month period ended	Six-month period ended	Six-month period ended	Six-month period ended
	31 December 2021	31 December 2020	31 December 2021	31 December 2020	31 December 2020
	(Un-audited)				
Revenue					
- External customer	24,002,302,672	28,123,770,180	-	-	24,002,302,672
- Inter-segment	24,002,302,672	28,123,770,180	(8,691,489,056)	-	24,002,302,672
			(8,691,489,056)	-	28,123,770,180
Cost of sales	(21,959,656,413)	(25,509,600,016)	8,691,489,056	-	(21,404,719,465)
Gross profit	2,042,646,259	2,614,170,164	-	-	2,597,583,207
Administrative expenses	(387,279,461)	(284,859,246)	-	-	(469,205,267)
Selling and distribution cost	(266,834,348)	(311,764,371)	-	-	(266,680,274)
Operating profit	1,389,532,450	2,017,546,547	-	-	1,861,697,666
Other income	18,603,371	55,010,702	-	-	18,603,371
Other expenses	-	(3,942,134)	-	-	(25,735,962)
Finance cost	(512,699,549)	(570,052,762)	-	-	(512,699,549)
Profit before taxation	895,436,272	1,498,562,353	-	-	1,341,865,526
Taxation	(315,356,313)	(539,581,045)	-	-	(315,356,313)
Profit for the period	580,079,959	958,981,308	-	-	1,026,509,213
					958,981,308
Segment assets	31 December 2021 (Un-audited)	30 June 2021 (Audited)	31 December 2021 (Un-audited)	30 June 2021 (Audited)	31 December 2021 (Un-audited)
	24,325,052,606	14,836,247,990	1,573,051,449	2,170,622,104	18,571,207,661
Segment liabilities	(4,608,163,451)	(7,025,265,931)	(1,499,193,283)	(2,896,150,643)	(7,424,335,664)
Capital expenditure	5,985,692	94,685,023	6,102,340	487,976,540	12,088,032
					582,661,563

17.1 Geographical information

The Company's revenue from external customers by geographical location is detailed below:

Pakistan	23,941,714,027	28,123,770,180
UAE	60,588,645	-
	24,002,302,672	28,123,770,180

All non-current assets of the Company as at reporting dates are located and operating in Pakistan.

17.2 The Company's revenue is earned from a large mix of customers.

17.3 Inter segment sales, purchases and balances have been eliminated

57-

**CONSOLIDATED CONDENSED INTERIM
FINANCIAL STATEMENTS
HALF YEAR ENDED
DECEMBER 31, 2021**

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2021

	Note	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	1,929,887,687	1,253,900,236
Intangibles		18,740,145	18,016,354
Long term deposit		5,736,000	-
		1,954,363,832	1,271,916,590
CURRENT ASSETS			
Stock in trade	6	4,888,115,921	3,533,673,866
Stores and spares		13,019,563	7,560,647
Trade debts	7	5,381,247,094	5,391,262,155
Loans and advances		1,155,500,852	171,674,967
Trade deposits and short term prepayments		12,437,479	32,468,109
Other receivables		3,166,051,962	3,753,344,917
Tax refunds due from the Government		255,101,533	244,859,633
Short term investments		860,170,091	509,500,786
Cash and bank balances		1,001,806,777	832,153,312
		16,733,451,272	14,476,498,392
TOTAL ASSETS		18,687,815,104	15,748,414,982
EQUITY AND LIABILITIES			
EQUITY AND RESERVES			
Authorized share capital			
600,000,000 (30 June 2021: 400,000,000) ordinary shares of Rs.10 each		6,000,000,000	4,000,000,000
Issued, subscribed and paid up capital	8	3,952,692,310	3,000,000,000
Share premium - capital reserve		3,556,176,808	-
General reserves - revenue reserve		44,559,977	44,559,977
Accumulated profit - revenue reserve		3,570,682,706	2,991,850,517
Long term loan - equity portion		21,372,477	42,744,954
Share deposit money		-	400,000,000
		11,145,484,278	6,479,155,448
NON CURRENT LIABILITIES			
Long term loan	9	1,042,550,172	145,487,575
Lease liabilities	10	539,275,930	621,155,313
Defined benefit liability		36,720,691	34,722,393
Deferred tax liability		12,310,279	15,239,805
		1,630,857,072	816,605,086
CURRENT LIABILITIES			
Trade payables, accrued and other liabilities		1,033,470,202	1,399,995,041
Contract liabilities		80,803,780	82,882,488
Refund liabilities		11,794,755	30,221,644
Current portion of long term loans	9	625,580,371	438,747,989
Current maturity of lease liabilities	10	161,108,192	89,901,750
Unclaimed dividend		95,308,792	-
Short term borrowings	11	3,459,601,369	6,085,626,053
Accrued markup		82,050,200	110,730,936
Provision for taxation		361,756,093	214,548,547
		5,911,473,754	8,452,654,448
TOTAL EQUITY AND LIABILITIES		18,687,815,104	15,748,414,982
CONTINGENCIES AND COMMITMENTS			
	12		


Chief Executive


Chief Financial Officer


Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Note	Six month period ended		Three month period ended	
		31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
Revenue from contracts with customers - net	13	24,129,543,514	28,123,770,180	14,692,887,948	12,980,046,374
Cost of sales	14	(21,530,484,515)	(25,509,600,016)	(13,130,360,150)	(11,400,407,411)
Gross profit		2,599,058,999	2,614,170,164	1,562,527,798	1,579,638,963
Administrative expenses		(469,736,080)	(284,859,246)	(316,884,381)	(137,576,910)
Selling and distribution cost		(266,680,274)	(311,764,371)	(138,111,238)	(180,292,431)
		(736,416,354)	(596,623,617)	(454,995,619)	(317,869,341)
Operating profit		1,862,642,645	2,017,546,547	1,107,532,179	1,261,769,622
Other income		18,603,371	55,010,702	8,242,379	32,486,504
Other expenses		(25,735,962)	(3,942,134)	(25,735,962)	(3,942,134)
Finance cost		(512,699,549)	(570,052,762)	(317,331,977)	(310,496,027)
Profit before taxation		1,342,810,505	1,498,562,353	772,706,619	979,817,965
Taxation		(317,689,011)	(539,581,045)	(167,467,939)	(300,448,024)
Profit for the period		1,025,121,494	958,981,308	605,238,680	679,369,941
Attributable to:					
Equity holders of the parent		1,025,121,494	958,981,308	605,238,680	679,369,941
Earnings per share					
- Basic		3.02	3.20	1.65	2.26
- Diluted		2.98	3.08	1.63	2.24



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Note	Six month period ended		Three month period ended	
		31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
Profit for the period	A	1,025,121,494	958,981,308	605,238,680	679,369,941
Items not to be reclassified to profit or loss in subsequent periods					
Re-measurement losses on defined benefit plan		(11,332,954)	(1,067,582)	(11,332,954)	-
Tax effect		3,286,557	309,600	3,286,557	-
Re-measurement losses on defined benefit plan - net of tax		(8,046,397)	(757,982)	(8,046,397)	-
Items to be reclassified to profit or loss in subsequent periods					
		-	-	-	-
Other comprehensive loss	B	(8,046,397)	(757,982)	(8,046,397)	-
Total comprehensive income for the period		1,017,075,097	958,223,326	597,192,283	679,369,941
Attributable to:					
Equity holders of the parent		1,017,075,097	958,223,326	597,192,283	679,369,941



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Issued, subscribed and paid up capital	Capital reserve Share Premium	Revenue reserve General reserves	Accumulated profit	Long term loan - equity portion	Loan from Director	Share deposit money	Total
	(Rupees)							
Balance as at 1 July 2020 (Audited)	3,000,000,000	-	44,559,977	1,487,720,145	42,744,954	21,557,155	-	4,596,582,231
Profit for the period (Un-audited)	-	-	-	958,981,308	-	-	-	958,981,308
Other comprehensive income for the period (Un-audited)	-	-	-	(757,982)	-	-	-	(757,982)
Total comprehensive income for the period (Un-audited)	-	-	-	958,223,326	-	-	-	958,223,326
Loan repaid	-	-	-	-	-	(21,557,155)	-	(21,557,155)
Balance as at 31 December 2020 (Un-audited)	3,000,000,000	-	44,559,977	2,445,943,471	42,744,954	-	-	5,533,248,402
Balance as at 1 July 2021 (Audited)	3,000,000,000	-	44,559,977	2,991,850,517	42,744,954	-	400,000,000	6,479,155,448
Transactions with owners in their capacity as owners:								
Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share (note 10.1)	76,923,080	323,076,920	-	21,372,477	(21,372,477)	-	(400,000,000)	-
Issuance of shares against initial public offering (note 1.2)	600,000,000	3,690,000,000	-	-	-	-	-	4,290,000,000
Transaction cost on issuance of ordinary shares (note 1.2)	-	(181,130,882)	-	-	-	-	-	(181,130,882)
Final dividend for the year ended 30 June 2021 at the rate of Rs. 1.25 per share	-	-	-	(459,615,385)	-	-	-	(459,615,385)
Issue of bonus shares for the year ended 30 June 2021 at rate of 7.5%	275,769,230	(275,769,230)	-	-	-	-	-	-
Profit for the period (Un-audited)	-	-	-	1,025,121,494	-	-	-	1,025,121,494
Other comprehensive income for the period (Un-audited)	-	-	-	(8,046,397)	-	-	-	(8,046,397)
Total comprehensive income for the period (Un-audited)	-	-	-	1,017,075,097	-	-	-	1,017,075,097
Balance as at 31 December 2021 (Un-audited)	3,952,692,310	3,556,176,808	44,559,977	3,570,682,706	21,372,477	-	-	#####



Chief Executive



Chief Financial Officer



Director

AIR LINK COMMUNICATION LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

	Six month period ended	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	1,342,810,505	1,498,562,353
Adjustments for :		
Depreciation of property, plant and equipment	146,238,225	86,757,139
Amortization of intangible assets	4,197,555	2,843,070
Provision for net realizable value reversed	(11,216,176)	(3,757,979)
Allowance for expected credit loss - trade debts	13,191,235	-
Provision for gratuity	9,365,561	4,667,324
Provision for workers welfare fund	25,735,962	-
Gain on lease termination	(441,594)	3,942,134
Finance cost	512,699,549	570,052,762
Provision written off	-	(6,594,008)
Unrealized gain on financial assets	(1,923,869)	-
Finance income	(16,237,908)	(41,545,650)
	681,608,540	616,364,792
Operating profit before working capital changes	2,024,419,045	2,114,927,145
(Increase)/decrease in current assets		
Stock in trade	(1,343,225,879)	869,152,377
Stores and spares	(5,458,916)	-
Trade debts	(3,176,174)	(126,226,181)
Loans and advances	(983,825,885)	83,149,533
Trade deposits and short term prepayments	20,030,630	24,217,763
Other receivables	587,292,955	2,984,440,857
Tax refunds due from the Government	(10,241,900)	22,438,854
	(1,738,605,169)	3,857,173,203
Increase/(decrease) in current liabilities		
Trade payables, accrued and other liabilities	(410,687,690)	(2,714,926,770)
Contract liabilities	(2,078,708)	(50,168,455)
	(126,952,522)	3,207,005,123
Financial cost paid	(501,466,452)	(538,758,415)
Gratuity paid	(18,343,183)	(3,427,200)
Income tax paid	(170,481,465)	(487,689,953)
NET CASH (USED IN) / GENERATED FROM OPERATING ACTIVITIES	(817,243,622)	2,177,129,555
CASH FLOW FROM INVESTING ACTIVITIES		
Additions in property, plant and equipment - owned assets	(12,088,032)	(43,743,748)
Additions in capital work in progress	(767,640,669)	(424,343,236)
Additions in intangibles	(4,921,346)	(6,601,224)
Long term deposits	(5,736,000)	-
Interest income received	16,237,908	41,545,650
Short term investments	(348,745,436)	(6,281,513)
NET CASH USED IN INVESTING ACTIVITIES	(1,122,893,575)	(439,424,071)
CASH FLOW FROM FINANCING ACTIVITIES		
Lease liability repaid	(92,642,158)	(77,984,086)
Long term loans repaid	(45,067,084)	(21,557,153)
Long term loans obtained	1,128,962,063	45,691,020
Proceeds from issuance of shares	4,290,000,000	-
Share issuance cost	(181,130,882)	-
Dividend paid	(364,306,593)	-
Short term borrowings repaid - net	(2,626,024,684)	(1,719,479,195)
NET CASH GENERATED FROM / (USED IN) FINANCING ACTIVITIES	2,109,790,662	(1,773,329,414)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	169,653,465	(35,623,930)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	832,153,312	814,288,761
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	1,001,806,777	778,664,831


Chief Executive


Chief Financial Officer


Director

AIR LINK COMMUNICATION LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE SIX-MONTH PERIOD ENDED 31 DECEMBER 2021

1 THE GROUP AND ITS OPERATIONS

1.1 Air Link Communication Limited ("ACL") is part of Air Link Group ("The Group") which consist of:

Parent (Holding) Company

Air Link Communication Limited ("ACL")

Subsidiary Company

Select Technologies (Private) Limited ("STPL") - 100% shareholding by ACL

1.2 Air Link Communication Limited - Parent (Holding) Company

Air Link Communication Limited ('the Holding Company') was incorporated in Pakistan on 02 January 2014 as a private limited company, later on converted to a public limited company on 24 April 2019, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) having registered office at LG 2, AI - Qadeer Heights, 1 Babar Block, New Garden Town, Lahore, Punjab. The Company is engaged in the business of import, export distribution, indenting, wholesale, retail of communication and IT related products and services including cellular mobile/smart phones, tablets, laptops, accessories and allied products.

The Holding Company also has a facility for assembly of smart phones and feature phones located at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. Initial assembling capacity has been planned for 400,000 mobile sets per month which is expandable according to market demand.

In prior financial year, the Holding Company initiated the process to raise funds through Initial Public Offering (IPO) to meet working capital requirements in order to expand the existing business of the Company. During the period, the Securities and Exchange Commission of Pakistan (SECP) granted approval dated 19 July 2021 to the Holding Company to issue, circulate and publish Prospectus for the Initial Public Offering (IPO) of 90 million ordinary shares. On 31 August 2021, book-building and institutional / large investors' bidding process was completed for new issue of 60 million shares at strike price of Rs. 71.5 per share, whereas public subscription of remaining 30 million shares was completed on 07 September 2021. Consequently, 25% of the total share capital of the Holding Company stands offered to the public and institutional investors whilst the process of listing of shares on Pakistan Stock Exchange was completed on 22 September 2021.

1.3 Select Technologies (Private) Limited - Subsidiary Company

Select Technologies (Private) Limited ('the subsidiary company') was incorporated in Pakistan on 13 October 2021 as a private limited company under the Companies Act, 2017 having registered office at 152-M, Quaid-e-Azam Industrial Area, Kot Lakhpat, Lahore, Punjab, Pakistan. The principal line of business of the subsidiary shall be to set up, establish and operate plants for the assembly and production of mobile phones of all sorts and description, accessories, components, attachments and bodies used for or in connection with the aforementioned mobile phones.

2 STATEMENT OF COMPLIANCE

2.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have

2.2 These consolidated condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Group for the year ended 30 June 2021.

2.3 The consolidated condensed interim financial statements have been prepared under the historical cost convention except for the defined benefit obligation which are measured at present value. These financial statements are prepared in Pak Rupees, which is the functional currency of the Group. Figures have been rounded off to the nearest Pak Rupees unless otherwise stated.

2.4 Provisions in respect of taxation, retirement benefit obligations and Workers' Welfare Fund (WWF) are provisional and subject to final adjustments in the annual audited financial statements.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the following new amended standards effective for annual period beginning on 01 July 2021, as listed below. The Group has not early-adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

New Standards, Interpretations and Amendments

IFRS 9, IAS 39, IFRS 7, IFRS 4 and - Interest Rate Benchmark Reform – Phase 2 – Amendments
IFRS 16

The adoption of above amendments applied for the first time in the period did not have any material impact on the consolidated condensed interim financial statements of the Group.

4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of consolidated condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited financial statements of the Group for the year ended 30 June 2021.

	Note	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
5 PROPERTY AND EQUIPMENT			
Operating fixed assets	5.1	506,018,542	567,454,504
Capital work in progress	5.2	767,640,669	-
Right-of-use assets	5.3	656,228,476	686,445,732
		1,929,887,687	1,253,900,236
5.1 Movement in operating fixed assets is as follows:			
Opening balance		567,454,504	71,165,594
Additions during the period / year	5.1.1	12,088,032	582,661,563
Depreciation for the period / year		(73,523,994)	(86,372,653)
Closing balance		506,018,542	567,454,504
5.1.1 Additions in operating fixed assets during the period / year are as follows:			
Building on lease hold land		1,307,190	108,158,357
Plant & machinery		4,766,218	224,328,857
Furniture and fixtures		1,238,613	8,627,719
Computers		1,689,795	27,669,629
Office equipment		3,086,216	207,435,166
Motor vehicles		-	6,441,835
		12,088,032	582,661,563
5.2 Movement in capital work in progress is as follows:			
Opening balance		-	-
Additions during the period / year		767,640,669	-
Closing balance		767,640,669	-
5.3 Movement in right-of-use assets is as follows:			
Opening balance		686,445,732	405,806,551
Additions during the period / year	5.3.1	49,335,269	510,674,516
Termination during the period / year		(6,838,294)	(83,479,095)
Depreciation for the period / year		(72,714,231)	(146,556,240)
Closing balance		656,228,476	686,445,732
5.3.1 Additions in right-of-use assets during the period / year are as follows:			
Motor vehicles		17,471,000	19,315,600
Lease hold land		-	344,940,738
Rented premises-buildings		31,864,269	146,418,178
		49,335,269	510,674,516

6	STOCK IN TRADE	Note	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)	
	Raw material		771,614,344	393,763,974	
	Work in process		11,846,858	19,576,154	
	Mobile phones		1,417,979,592	1,254,026,953	
	Spare parts		131,211,295	79,678,663	
			2,332,652,089	1,747,045,744	
	Provision for net realizable value	6.1	(2,583,448)	(13,799,624)	
			2,330,068,641	1,733,246,120	
	Goods in transit		2,558,047,280	1,800,427,746	
			4,888,115,921	3,533,673,866	
6.1	Movement in provision for net realizable value is as follows:				
	Opening balance		13,799,624	32,675,515	
	Reversal during the period / year		(11,216,176)	(18,875,891)	
	Closing balance		2,583,448	13,799,624	
7	TRADE DEBTS				
	Considered good - unsecured				
	Local		5,463,418,065	4,034,354,128	
	Exports		-	1,425,887,763	
			5,463,418,065	5,460,241,891	
	Allowance for expected credit loss		(82,170,971)	(68,979,736)	
			5,381,247,094	5,391,262,155	
8	ISSUED, SUBSCRIBED AND PAID UP CAPITAL	31 December 2021 (Un-audited) No. of shares	30 June 2021 (Audited)	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
	Opening Balance				
	- Ordinary shares of Rs. 10 each fully paid in cash	125,000,000	125,000,000	1,250,000,000	1,250,000,000
	- Bonus shares of Rs. 10 each	175,000,000	175,000,000	1,750,000,000	1,750,000,000
	Movement during the period				
	- Conversion of long term loan amounting Rs. 400 million at the rate of Rs. 52 per share	7,692,308	-	76,923,080	-
	- Issuance of shares (see note 1.2)	60,000,000	-	600,000,000	-
	- Bonus shares of Rs. 10 each	27,576,923	-	275,769,230	-
	Closing Balance				
	- Ordinary shares of Rs. 10 each fully paid in cash	192,692,308	125,000,000	1,926,923,080	1,250,000,000
	- Bonus shares of Rs. 10 each	202,576,923	175,000,000	2,025,769,230	1,750,000,000
		395,269,231	300,000,000	3,952,692,310	3,000,000,000

9 LONG TERM LOANS

JS Bank Limited and PCF Communication Investments (Private) Limited	400,000,000	393,435,951
JS Bank Limited	45,582,232	68,251,302
Orix Leasing Pakistan Limited	122,548,311	122,548,311
Saudi Pak Industrial and Agricultural Investment Company Limited	800,000,000	-
Pak Oman Investment Company	300,000,000	-
Add: Accrued markup	19,121,023	28,318,519
	1,687,251,566	612,554,083
Less: Current portion shown under current liabilities	(625,580,371)	(438,747,989)
Less: Accrued markup presented in current liabilities	(19,121,023)	(28,318,519)
	1,042,550,172	145,487,575

- 9.1 On 13 September 2021, long term loan amounting Rs. 400 million from JS Bank Limited and PCF Communication Investments (Private) Limited has been converted in to 7,692,308 ordinary shares of Rs. 10 at conversion rate of Rs. 52 per share

10 LEASE LIABILITIES

Opening balance	711,057,063	370,486,836
Reassessment of lease	-	32,573,783
Lease liabilities acquired during the period / year	49,335,269	458,439,687
Mark-up on lease liabilities - rented premises	39,913,834	84,447,089
Termination of lease	(7,279,886)	(72,715,662)
	793,026,280	873,231,733
Lease rentals paid	(92,642,158)	(162,174,670)
	700,384,122	711,057,063
Less: Current portion of long term lease	(161,108,192)	(89,901,750)
	539,275,930	621,155,313

11 SHORT TERM BORROWINGS

	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
JS Bank Limited	1,261,596,734	2,958,308,505
Bank AL Habib Limited	1,465,605,151	1,937,956,517
Dubai Islamic Bank	343,552,327	263,972,993
Bank Alfalah Limited	-	439,388,038
Habib Metropolitan Bank	241,647,157	-
Askari Bank Limited	147,200,000	486,000,000
Accrued markup	62,929,177	82,412,417
	3,522,530,546	6,168,038,470
Less: Accrued markup presented in current liabilities	(62,929,177)	(82,412,417)
	3,459,601,369	6,085,626,053

12 CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2021.

12.2 Commitments

	31 December 2021 (Un-audited) (Rupees)	30 June 2021 (Audited) (Rupees)
Letters of credit	1,763,347,065	2,283,571,862
Bank guarantees	3,000,000	3,000,000
	1,766,347,065	2,286,571,862

	Six month period ended		Three month period ended	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
13 REVENUE FROM CONTRACTS WITH CUSTOMERS - NET				
Sales - local	25,164,804,729	30,168,598,490	15,173,526,215	13,605,535,325
Sales - export	60,588,645	-	-	-
Service income	34,193,418	19,816,103	17,648,960	6,267,100
Gross sales	25,259,586,792	30,188,414,593	15,191,175,175	13,611,802,425
Less: Sales tax	(31,326,448)	(24,505,544)	(19,857,756)	(15,514,499)
	25,228,260,344	30,163,909,049	15,171,317,419	13,596,287,926
Less: Discount	(1,098,716,830)	(2,040,138,869)	(478,429,471)	(616,241,552)
	24,129,543,514	28,123,770,180	14,692,887,948	12,980,046,374
Geographical region:				
Pakistan	25,198,998,147	30,188,414,593	15,191,175,175	13,611,802,425
UAE	60,588,645	-	-	-
	25,259,586,792	30,188,414,593	15,191,175,175	13,611,802,425
Timing of transfer of goods and services:				
At a point in time	25,259,586,792	30,188,414,593	15,191,175,175	13,611,802,425
14 COST OF SALES				
Cost of local sales	11,587,205,410	22,316,830,023	9,355,075,736	10,052,578,129
Cost of goods assembled	8,136,552,108	-	2,792,733,014	-
Cost of export sales	36,107,226	-	-	-
Sales tax - mobiles	305,165,150	1,013,383,270	176,296,471	471,473,044
Sales tax- tablets	7,608,143	13,571,782	6,101,775	10,446,375
Regulatory duty	1,295,250,140	2,106,723,180	733,071,400	837,578,220
Insurance	2,143,118	8,481,368	1,452,876	3,453,498
Clearing charges	12,050,611	34,460,379	6,146,196	14,917,257
Salaries, wages and benefits	131,934,964	-	50,479,393	-
Custom duty- tablets	2,501,112	6,016,437	1,896,044	4,992,623
Depreciation	13,161,440	6,073,000	6,678,085	-
Staff retirement benefits - Gratuity scheme	98,193	-	32,731	2,214,472
Domestic carriage	706,900	4,060,577	396,429	2,753,793
	21,530,484,515	25,509,600,016	13,130,360,150	11,400,407,411

15 RELATIONSHIPS AND TRANSACTIONS WITH RELATED PARTIES

The related party transactions includes remuneration of key management personnel which is disclosed in note 16.

16 REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the interim financial statements in respect of remuneration, including all benefits to Chief Executives and Executives of the Group are as follows:

	Chief Executive		Executives	
	Six month period ended		Six month period ended	
	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)	31 December 2021 (Un-audited) (Rupees)	31 December 2020 (Un-audited) (Rupees)
Managerial remuneration	24,000,000	24,000,000	86,560,676	74,217,600
Number of persons	1	1	41	49

17 OPERATING SEGMENT INFORMATION

	Distribution and retail		Assembly		Inter segment eliminations		Total	
	-----Amount in Rupees-----							
	Six-month period ended		Six-month period ended		Six-month period ended		Six-month period ended	
	31 December 2021	31 December 2020	31 December 2021	31 December 2020	31 December 2021	31 December 2020	31 December 2021	31 December 2020
	(Un-audited)							
Revenue								
-External customer	24,002,302,672	28,123,770,180	127,240,842	-	-	-	24,129,543,514	28,123,770,180
-Inter-segment	-	-	8,750,864,056	-	(8,750,864,056)	-	-	-
	24,002,302,672	28,123,770,180	8,878,104,898	-	(8,750,864,056)	-	24,129,543,514	28,123,770,180
Cost of sales	(21,959,656,413)	(25,509,600,016)	(8,321,692,158)	-	8,750,864,056	-	(21,530,484,515)	(25,509,600,016)
Gross profit	2,042,646,259	2,614,170,164	556,412,740	-	-	-	2,599,058,999	2,614,170,164
Administrative expenses	(387,279,461)	(284,859,246)	(82,456,619)	-	-	-	(469,736,080)	(284,859,246)
Selling and distribution cost	(265,834,348)	(311,764,371)	(845,926)	-	-	-	(266,680,274)	(311,764,371)
Operating profit	1,389,532,450	2,017,546,547	473,110,195	-	-	-	1,862,642,645	2,017,546,547
Other income	18,603,371	55,010,702	-	-	-	-	18,603,371	55,010,702
Other expenses	-	(3,942,134)	(25,735,962)	-	-	-	(25,735,962)	(3,942,134)
Finance cost	(512,699,549)	(570,052,762)	-	-	-	-	(512,699,549)	(570,052,762)
Profit before taxation	895,436,272	1,498,562,353	447,374,233	-	-	-	1,342,810,505	1,498,562,353
Taxation	(315,356,313)	(539,581,045)	(2,332,698)	-	-	-	(317,689,011)	(539,581,045)
Profit for the period	580,079,959	958,981,308	445,041,535	-	-	-	1,025,121,494	958,981,308
	31 December 2021	30 June 2021	31 December 2021	30 June 2021	31 December 2021	30 June 2021	31 December 2021	30 June 2021
	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)
Segment assets	24,325,052,606	14,836,247,990	2,748,170,112	2,170,622,104	(8,385,407,614)	(1,258,455,112)	18,687,815,104	15,748,414,982
Segment liabilities	(4,608,163,451)	(7,025,265,931)	(1,617,188,445)	(2,896,150,643)	(1,316,978,930)	652,157,040	(7,542,330,826)	(9,269,259,534)
Capital expenditure	5,985,692	94,685,023	6,102,340	487,976,540	-	-	12,088,032	582,661,563

17.1 Geographical information

The Group's revenue from external customers by geographical location is detailed below:

	Six month period ended	
	31 December 2021	31 December 2020
	(Un-audited)	(Un-audited)
	(Rupees)	(Rupees)
Pakistan	24,068,954,869	28,123,770,180
UAE	60,588,645	-
	24,129,543,514	28,123,770,180

All non-current assets of the Group as at reporting dates are located and operating in Pakistan.

17.2 The Group's revenue is earned from a large mix of customers.

17.3 Inter segment sales, purchases and balances have been eliminated.

AIR LINK COMMUNICATION

YOUR SMART DEVICE PARTNER

HEAD OFFICE

LG-2, Al Qadir Heights, 1 Babar Block,
New Garden Town, Lahore, Pakistan

FACTORY ADDRESS

152-m, Quaid-e-azam industrial estate.
Kotlakhpat lahore. Airlink Factory.